

# Triple-Driven Data Modeling Methodology in Data Warehousing: A Case Study

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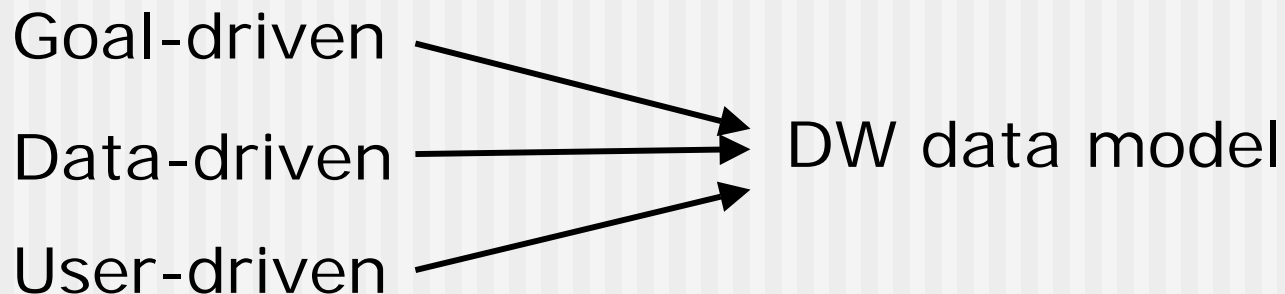
# Triple-driven: why and how?

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## ■ Motivation

- Existing methods are used in isolation
- Data models from single principle are incomplete, which cannot obtain satisfaction

## ■ Solution



# Outline

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- Background
  - Motivation & related work
  - Objectives
  - CLIC DW case study
- Proposed Methodology
- Discussion
- Conclusions

# Motivation

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## ■ Open Problems & Challenges

- DW conceptual modeling is still under user's dissatisfactions (*DMDW'03*)
- Lack of comprehensive documentation and dissemination of requirement engineering methods (*DaWaK'05*)

## ■ What leads to this?

# Related work

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## ■ Existing Data-driven

- Emphasis: integrate, reorganize source schemas
- Lack: match data sources with information requirements

## ■ Existing Goal-driven

- Emphasis: decompose business process
- Lack: embody business goals into design elements

## ■ Existing User-driven

- Emphasis: facilitate user participations
- Lack: translate user requirements into design elements

The three methods are **complementary** and should be used in parallel to achieve optimal design

# Our objectives

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- Tackle four research questions
  - **Triple-driven:** How to **integrate** the three existing approaches to warehouse design
  - **Data-driven:** How to **identify** warehouse elements from operational data sources
  - **Goal-driven:** How to **embody** corporate strategy and business objectives
  - **User-driven:** How to **translate** user requirements into appropriate design elements

# The CLIC DW Planning Project

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## ■ **Objective**

- Develop data model for a central DW

## ■ **Diversity needs for the DW**

- Centralize the data scattered
- User querying, reporting, analysis, decision

## ■ **2 core application systems**

- Cbps system: core business process system
- Callcenter system: customer consultation, complaint, inquiry...

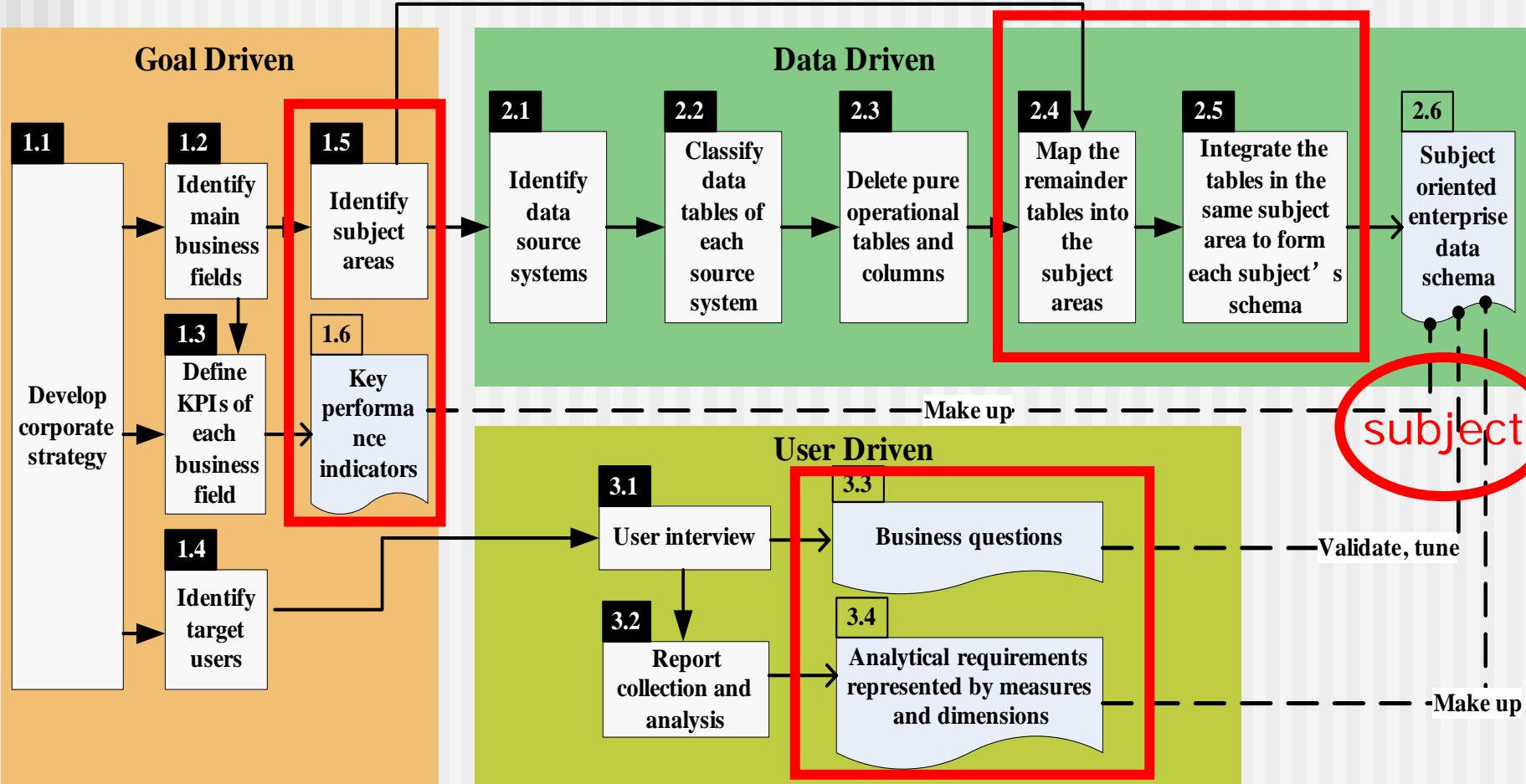
# Outline

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- Background
- Proposed Methodology
  - Framework
  - Goal-Driven
  - Data-Driven
  - User-Driven
  - Combine triple-driven
- Discussion
- Conclusions



# Framework



# Goal-Driven

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## ■ Main tasks

- Identify main business fields
  - CRM, RM, ALM, F&PM
- Identify subjects
- Define KPIs (Key Performance Indicators)
- Identify users
  - Query users
  - report users
  - analytical users
  - data miners

## Goal-Driven: Identify subjects

### ■ Subject

- Object that will be analyzed in each business field
- High information class

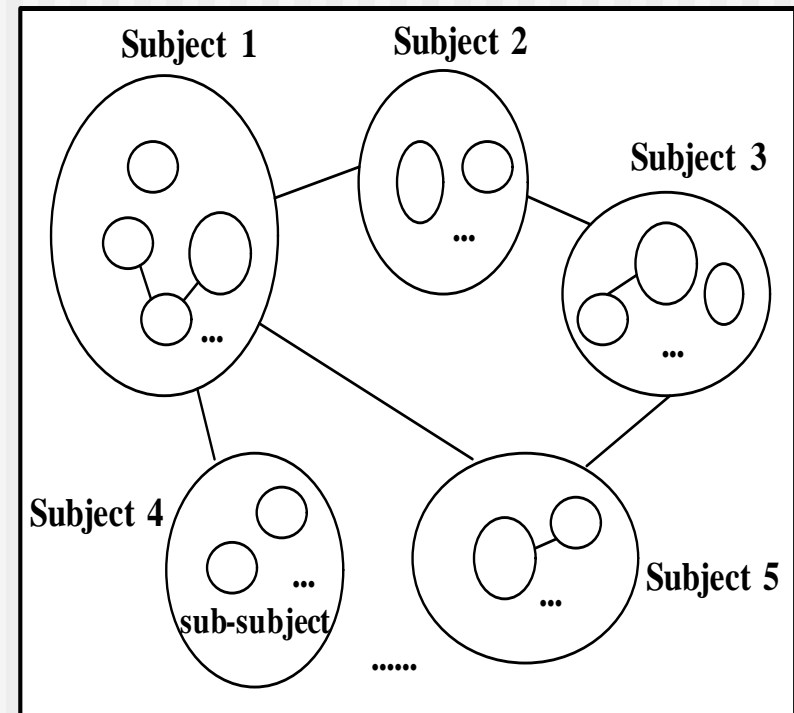
### ■ Subject Level

- subject->sub-subject..

### ■ Guideline

- number of the subjects in each level is about 10, not more than 20 (manageable for human)

Subjects, sub-subjects & relations



# Goal-Driven: Define KPIs

## KPIs of Customer Relationship Management

<i>KPIs</i>	<i>Definition</i>
<i>Customer Satisfaction Index</i>	<i>The quality of the services given by a department from the view of customers in the targeted segments.</i>
<i>Customer Retention Rate</i>	<i>The ability of a company's department to retain customers in the targeted measurement segments.</i>
<i>Revenue Per Customer</i>	<i>The profitability on target customer segments.</i>
<i>Customer Acquisition Rate</i>	<i>The ability of a company's center/department to acquire customers in the target segments.</i>

# Data-Driven

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### ■ Main tasks

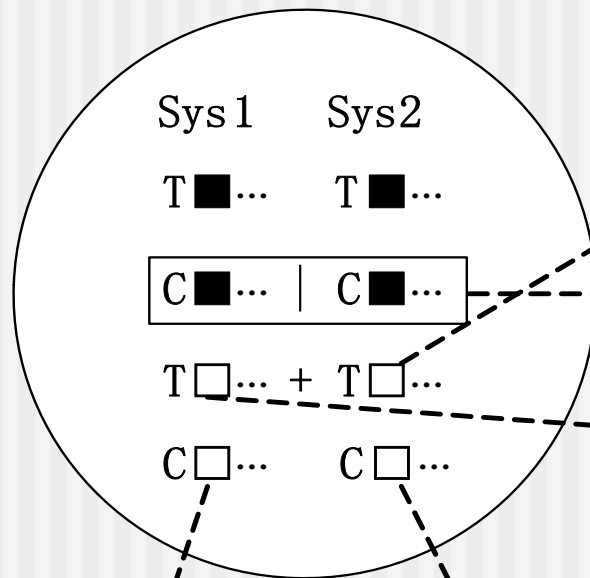
- Identify candidate data sources
- Classify data source tables
  - Transaction tables
  - Component tables
  - Report tables
  - Classification tables
  - Control tables
- Delete pure operational tables & columns
- Map the remainder tables into the subjects
- Integrate the tables in the same subject

# Data-Driven: Map tables into subjects

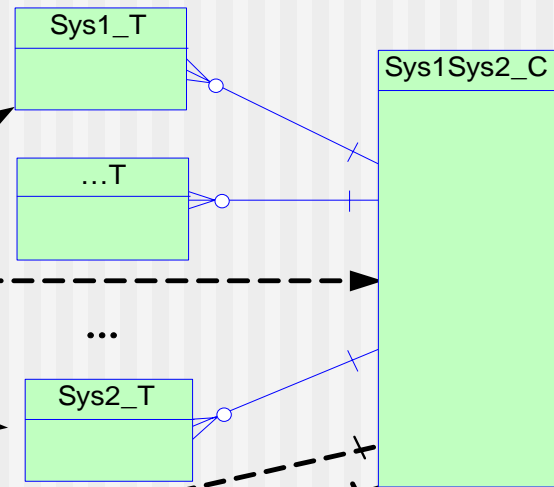
Candidate Systems	Remainder Tables	Subject 1	Subject 2	...	Subject N
System1	Transaction Table1	■	□		
	Component Table1	■	□		
	...				
System2	Transaction Table1	□	■		□
	Component Table1	□	■		
	...				

## Data-Driven: Integrate tables in the same subject

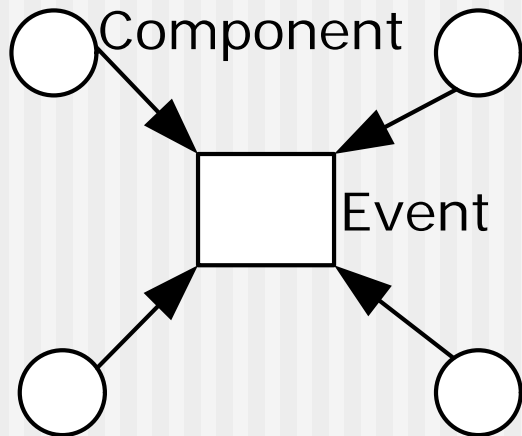
Source tables mapped into Subject 1



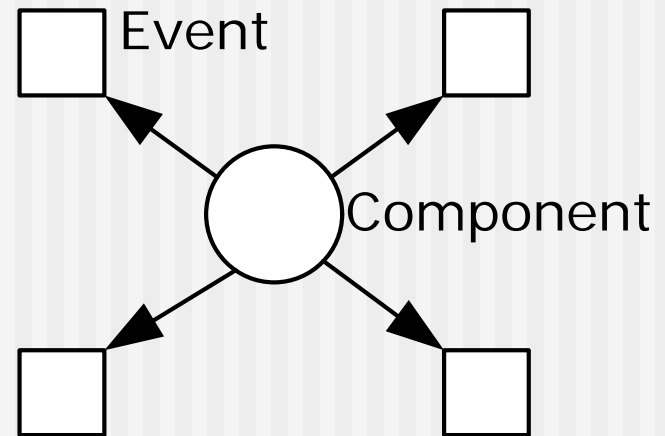
Integrated Schema of Subject 1



# Star schema VS. anti-star schema



star schema



anti-star schema

*Anti-star* schema shifts attention to a **component object**, not an **event**, which leads to delicate analysis of an object according to its behaviors



# User-Driven

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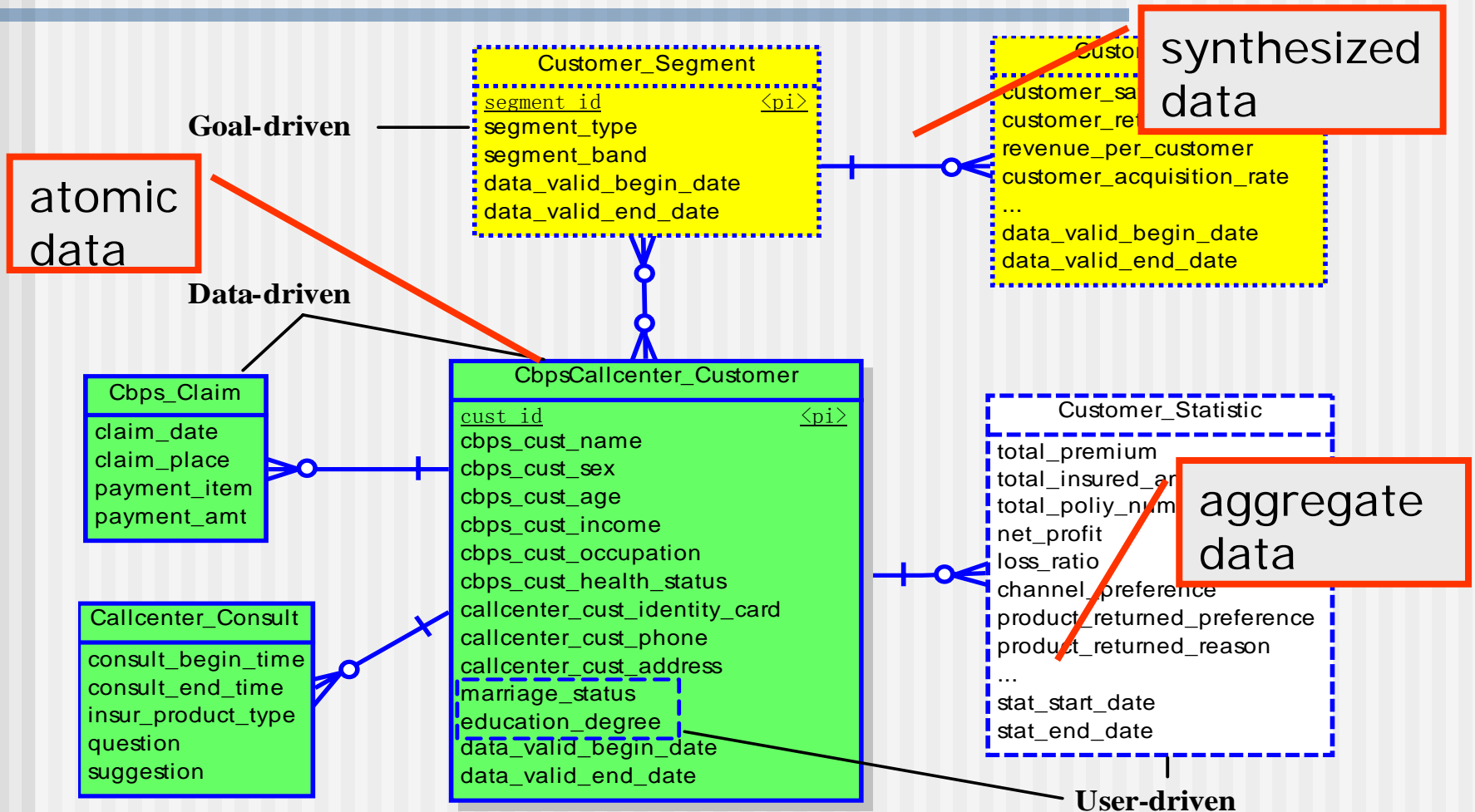
## ■ Main tasks

- User interview -> Business questions
  - Which customers are most profitable based upon premium revenue?
  - Which channels customers like most?
  - What are the top five reasons that customers return products?
- Reports collection and analysis
  - Analytical requirements represented by measures and dimensions

# User-Driven: Analytical requirements

- Measures:
  - count, premium, insured amount, policy numbers, net profit, loss ratio...
- Dimensions:
  - sex (male, female, unknown)
  - income (<1000, 1000-5000, 5000-10000, 10000-20000, >20000)
  - marriage status (married, unmarried, divorced)
  - education degree (<primary school, high school, >undergraduate )
  - age (< 20, 21-25, 26-30, 30-35, 36-40, 40-50, 50-65, >65)

# Combine the triple-driven results



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# Discussion

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## ■ Advantages

- It ensures **actual business value** of the DW and stability of the data model
- It raises **acceptance** of users towards the DW
- It ensures the DW is flexible to support the **widest range of analysis**
- It leads to a design capturing **all specifications**

## ■ Impact & Experience: encouraging

Scattered operational databases

Ambiguous business and user needs



effective & comprehensive design

# Conclusions

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- Main contributions
  - **Integrate** three existing single-driven by “subject”
  - **Identify** valuable elements from data sources by mapping tables into “subjects”
  - **Embody** corporate strategy and business objectives into data model by KPIs
  - **Translate** user needs into design elements by report analysis & business questions

# Thanks for your attention

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If you have any question, please contact the first author :

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